

TOSHIBA

BUSINESS SOLUTIONS



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"I promise, I will not waste your time. Give me a chance to WOW you!"

Tom Woodruff

GENERAL SALES MANAGER/DIRECTOR

COPY MANAGEMENT SOLUTIONS



A POWERFUL ALLIANCE OF STRENGTH & OPPORTUNITY

TOSHIBA BUSINESS SOLUTIONS of the CAROLINAS
is very pleased to share an alliance with
The CAROLINAS ASSOCIATION OF GOVERNMENTAL PURCHASING

WHY THIS ALLIANCE?

Toshiba Business Solutions (TBS) has become the vendor of choice for copier management programs. Currently, TBS manages copier programs within the state, county, city, public schools and other government entities throughout the Carolinas. Together, TBS and CAGP promote superior performance through excellence in governmental purchasing.

WHY TOSHIBA BUSINESS SOLUTIONS?

As a TBS customer, you are aware of our dynamic mission and passion to achieve the highest possible levels in all aspects of the Copier Management field. Each of our customers has an extraordinary opportunity to embrace and enjoy our new approach and methodology to the copier industry. In this ever-growing and highly technical market, TBS has opted to become a Copy Management provider for all the right reasons – reasons that benefit all in our professional endeavors.

- ◆ **QUALITY PRODUCTS** are essential in the copier business. TBS has aligned itself with the top manufacturer in the copier industry; a seven-year winner of BTA's Channel Choice top honor for overall performance and, for three consecutive years, recipient of the highest overall rating in the Office Products Analyst (OPA) Annual Copier Reliability Survey.
- ◆ **OUR EXPERIENCE** speaks for itself. Since 1994, we have focused on state, county and local government accounts. Today, we proudly manage over 2,000,000,000 copies throughout North and South Carolina.
- ◆ The highest level of **CUSTOMER SATISFACTION** is the result of our dedication. In essence, the alliance with our customers and our ability to support and satisfy their needs is unequalled in the industry.

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